## **FIPP World Congress Draft Agenda**

As of 22 May 2017

Note: Agenda remains subject to change.

## Day 1, Tuesday, 10 October

|                           |                                     | 2                                  |                                 |
|---------------------------|-------------------------------------|------------------------------------|---------------------------------|
|                           |                                     | Registration and coffee            |                                 |
|                           | Main stage                          |                                    |                                 |
| 09:00-09:15               | Welcome                             |                                    |                                 |
| 15 minutes                | Jerzy Baczynski, Editor in Chief    |                                    |                                 |
|                           | and President of the Board,         |                                    |                                 |
|                           | Polityka, and FIPP World Congress   |                                    |                                 |
|                           | Chairman, Poland                    |                                    |                                 |
| 09:15-09:40               | Opening speaker                     |                                    |                                 |
| 25 minutes                | Reserved                            |                                    |                                 |
| 09:40-10:00               | VIP Interview                       |                                    |                                 |
| 20 minutes                | Reserved                            |                                    |                                 |
| 10:00-10:05               | Congress announcements              |                                    |                                 |
| 5 minutes                 | Mike Hewitt, Congress Moderator     |                                    |                                 |
| 10:05-10:10               | Interval                            | Interval                           | Interval                        |
| 5 minutes                 |                                     |                                    |                                 |
|                           | Main stage                          | Specialist stage                   | Tech Theatre                    |
| 10:10-10:30               | The turnaround of Abril             | Building events and experiences    | Choosing the right tech for the |
| 20 minutes                | Walter Longo, President, Abril,     | like Cannes Lions do               | right job                       |
|                           | Brazil                              | David Davies, Executive Creative   |                                 |
|                           |                                     | Director, Cannes Lions, UK         |                                 |
| 10:30-10:50               | Building media: next generation     | Using influencer marketing to      | Making sense of Artificial      |
| 20 minutes                | operating models for tomorrow       | drive strategic objectives         | Intelligence                    |
|                           | Antonella Mei-Pochtler, Senior      | Jenny Tsai, Founder and CEO,       |                                 |
|                           | Partner, Boston Consulting Group,   | Wearisma, UK, and Lillian Betty,   |                                 |
|                           | Austria                             | Head of Strategic Partnerships,    |                                 |
|                           |                                     | Time Inc. UK, UK                   |                                 |
| 10:50-11:20               | Panel discussion                    | Panel discussion                   | Making sense of AdTech          |
| 30 minutes                | Rebooting organisations for         | Engaging audiences through the     | Rick Welch, VP of Programmatic  |
|                           | growth / Embracing the Future       | journalism funnel – before,        | Advertising, Flipboard, USA     |
|                           | Tom Bureau, CEO, Immediate          | during and beyond publishing       |                                 |
|                           | Media Co., UK                       | Genevieve Kunst, MD Europe,        |                                 |
|                           | Philipp Schmidt, Chief              | Popsugar, UK                       |                                 |
|                           | Transformation Officer and MD:      | Marion Mertens, Senior Digital     |                                 |
|                           | Prisma Media Solutions, Prisma      | Editor, Paris Match, France        |                                 |
|                           | Media, France                       | Ellen Mayer, Engagement            |                                 |
|                           | Natasha Christie Miller, Divisional | Consultant, Hearken, USA           |                                 |
|                           | CEO, Ascential, UK                  |                                    |                                 |
|                           | Interviewed by Peter Kreisky,       |                                    |                                 |
|                           | Chairman, The Kreisky Media         |                                    |                                 |
|                           | Consultancy, USA                    |                                    |                                 |
| 11:20-11:40               | Coffee break                        | Coffee break                       | Coffee break                    |
| 20 minutes                |                                     |                                    |                                 |
|                           | Main stage                          | Specialist stage                   | Tech Theatre                    |
| 11:40-12:10               | Panel discussion                    | Strategic roadmap for              | Panel discussion                |
| 30 minutes                | Driving ARPU with direct-from-      | organisational transformation      | Subscription management and     |
|                           | consumer monetisation               | Lucy Küng, Google News Initiative  | micro-payment tech options      |
|                           | strategies                          | Research Fellow, Reuters Institute |                                 |
|                           | Marcus Rich, CEO, Time Inc. UK,     | for Journalism, Oxford University, |                                 |
|                           | UK                                  | UK/Switzerland                     |                                 |
|                           | More participants to be             |                                    |                                 |
|                           | announced.                          |                                    |                                 |
|                           |                                     |                                    |                                 |
| 12:10-12:30               | Building subscription revenue       | Characteristics of                 | Strategies for efficient cross- |
| 20 minutes                | Michael Brunt, Chief Marketing      | transformational leadership        | platform content production     |
|                           | Officer and Managing Director:      | Kathleen Saxton, CEO and           | Speaker TBC, Woodwing           |
|                           | Circulation, The Economist, UK      | Founder, The Lighthouse            |                                 |
|                           |                                     | Company, UK                        |                                 |
|                           |                                     | Mini break                         | Mini break                      |
| 12:30-12:40               | Mini break                          | Willi bleak                        | Willii break                    |
| 12:30-12:40<br>10 minutes |                                     |                                    |                                 |
|                           | Main stage Panel discussion         | Specialist stage Panel discussion  | Tech Theatre Panel discussion   |

| 30 minutes                                                                                                                        | Digital media strategies for legacy                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | Talent acquisition, development                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         | Data, analytics and developing                                                          |
|-----------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------|
|                                                                                                                                   | media brands                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | and retention                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | deeper audience insights                                                                |
|                                                                                                                                   | Nick Ascheim, Senior VP of Digital,<br>NBC News and MSNBC, USA                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Jo Brandl, Director of Human<br>Resources, Immediate Media Co.,                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                                                                         |
|                                                                                                                                   | Steve Maich, SVP Digital Content                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | UK                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                         |
|                                                                                                                                   | and Publishing, Rogers Media,<br>Canada                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | More participants to be announced.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                         |
|                                                                                                                                   | Vince Errico, Chief Digital Officer,                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | aoueeu.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |                                                                                         |
| 13:10-14:10                                                                                                                       | Trusted Media Brands, USA                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Networking lunch                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                         |
| 60 minutes                                                                                                                        |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Networking functi                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |                                                                                         |
| 11101110                                                                                                                          | Main stage                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Specialist stage                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Tech Theatre                                                                            |
| 14:10-14:40<br>30 minutes                                                                                                         | Panel discussion  The enduring power of special                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | Panel discussion FIPP and UPM Rising Stars in                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Drones – marketplace opportunities for media                                            |
|                                                                                                                                   | interest media                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Global Media winners                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | Steven Flynn, CEO and Co-                                                               |
|                                                                                                                                   | Yulia Boyle, VP Global Media and<br>Experiences, National Geographic                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 3 x winners – to be announced                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | founder, Skytango, Ireland                                                              |
|                                                                                                                                   | Partners, USA                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | (Visit fipp.com or contact Claire                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | 4                                                                                       |
|                                                                                                                                   | Gerrit Klein, CEO, Ebner Media<br>Group, Germany                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Jones at <u>Claire@fipp.com</u> for more about the Awards)                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                         |
|                                                                                                                                   | Jeff Litvack, Chief Operating                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | more about the Awards)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                         |
| 44 40 45 00                                                                                                                       | Officer, Adweek, USA                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | B. d                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                         |
| 14:40-15:00<br>20 minutes                                                                                                         | Data as a profit centre<br>Geoff Ramsay, Chairman and                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Partnering to engage millennial<br>audiences on mobile                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | The rise of voice interfaces                                                            |
|                                                                                                                                   | Chief Innovation Officer,                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | Michael Wodzinski, Editor in                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                                         |
|                                                                                                                                   | eMarketer, USA                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Chief, upday, Axel Springer, Poland                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                         |
| 15:00-15:30                                                                                                                       | Panel discussion                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Panel discussion                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Panel discussion                                                                        |
| 30 minutes                                                                                                                        | What next for B2B media                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Advertising and beyond: Strategies for monetising video                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Digital newsstands as alternative delivery channels to social media                     |
|                                                                                                                                   | Andria Vidler, CEO, Centaur<br>Media, UK                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | Angela Buyn, Senior Director                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | platforms                                                                               |
|                                                                                                                                   | Clay Stobaugh, EVP and Chief                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | International Development and                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                         |
|                                                                                                                                   | Marketing Officer, Wiley, USA Interviewed by Stephan Scherzer,                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | Strategy, Golf Digest, USA  More participants to be                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                         |
|                                                                                                                                   | CEO, VDZ, Germany                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | announced.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                         |
| 15:30-15:40                                                                                                                       | Mini break                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Mini break                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | Mini break                                                                              |
|                                                                                                                                   | Willia Steak                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |                                                                                         |
| 10 minutes                                                                                                                        | Main stage                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Specialist stage                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Tech Theatre                                                                            |
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|             | John Wilpers, Senior Director USA,<br>Innovation Media Consulting, UK<br>and USA |                   |  |
|-------------|----------------------------------------------------------------------------------|-------------------|--|
| 18:00-19:00 |                                                                                  | Networking drinks |  |

## Day 2, Wednesday, 11 October

|             |                                                            | Networking coffee                                       |                                   |
|-------------|------------------------------------------------------------|---------------------------------------------------------|-----------------------------------|
|             | Main stage                                                 | Networking correct                                      |                                   |
| 09:00-09:05 | Welcome                                                    |                                                         |                                   |
| 5 minutes   | Mike Hewitt, Congress Moderator                            |                                                         |                                   |
| 09:05-09:30 | Opening speaker                                            |                                                         |                                   |
| 25 minutes  | Reserved                                                   |                                                         |                                   |
| 09:30-10:00 | Panel discussion                                           |                                                         |                                   |
| 30 minutes  | Media trust and the future of                              |                                                         |                                   |
|             | <b>journalism</b><br>Aroon Purie, Chairman, The India      |                                                         |                                   |
|             | Today Group, India                                         |                                                         |                                   |
|             | More participants to be                                    |                                                         |                                   |
|             | announced.                                                 |                                                         |                                   |
|             | Interviewed by Juan Señor, Senior                          |                                                         |                                   |
|             | Partner, Innovation Media                                  |                                                         |                                   |
| 10.00.10.05 | Consulting, UK                                             |                                                         |                                   |
| 10:00-10:05 | Interval                                                   | Interval                                                | Interval                          |
| 5 minutes   | Main stage                                                 | Specialist stage                                        | Tech Theatre                      |
| 10:05-10:25 | The consumer of the future                                 | Why and how magazines form                              | Innovation in paper               |
| 20 minutes  | Ross Sleight, Chief Strategy                               | part of Schibsted's overall                             | Speaker TBC, UPM                  |
|             | Officer, Somo, UK                                          | innovation strategy                                     |                                   |
|             |                                                            | Andreas Finborud, Publishing                            |                                   |
|             |                                                            | Director, Aftenposten, Schibsted,                       |                                   |
|             |                                                            | Norway                                                  |                                   |
| 10:25-10:45 | Future trends for publishers                               | The transformation of Polityka at                       | Content recommendation and        |
| 20 minutes  | Josh Macht, EVP and Group Publisher, Harvard Business      | a time of political upheaval Piotr Zmelonek, Publishing | personalisation                   |
|             | Review, USA                                                | Director, Polityka, Poland                              |                                   |
| 10:45-11:15 | Panel discussion                                           | From serving utility through to                         | Panel discussion                  |
| 30 minutes  | How AI is set to change media                              | sheer delight: why the BBC Good                         | Private advertising marketplaces: |
|             | Francesco Marconi, Manager:                                | Food model works around the                             | Partnering to compete             |
|             | Strategy and Development,                                  | world                                                   |                                   |
|             | Associated Press, USA                                      | Chris Kerwin, Publishing Director,                      |                                   |
|             | More participants to be                                    | BBC Worldwide, UK                                       |                                   |
|             | announced. Interviewed by Stephan Scherzer,                |                                                         |                                   |
|             | CEO, VDZ, Germany                                          |                                                         |                                   |
| 11:15-11:45 | Coffee break                                               | Coffee break                                            | Coffee break                      |
| 20 minutes  |                                                            |                                                         |                                   |
|             | Main stage                                                 | Specialist stage                                        |                                   |
| 11:45-12:05 | Monetising with seamless cross-                            | Audience engagement with                                |                                   |
| 20 minutes  | device ad targeting                                        | video                                                   |                                   |
|             | Kamakshi Sivaramakrishnan,<br>Founder and CEO, Drawbridge, | Shadi Rahini, Senior<br>Newsgathering Producer, AJ+,    |                                   |
|             | USA                                                        | USA                                                     |                                   |
| 12:05-12:25 | Digital display advertising is                             | Audience engagement with                                |                                   |
| 20 minutes  | broken. How do we fix it?                                  | audio                                                   |                                   |
|             | Johnny Ryan, Head of Ecosystem,                            | Paula Cordeiro, Digital Media                           |                                   |
|             | PageFair, Ireland                                          | Audio Expert, Portugal                                  |                                   |
| 12:35-12:30 | Interval                                                   | Interval                                                | Interval                          |
| 5 minutes   | Main day                                                   | Consistint                                              | La cialda Tirri                   |
| 12:30-12:50 | Main stage Profiting for brand extensions                  | Specialist stage Audience engagement with VR            | Insight Theatre Panel discussion  |
| 20 minutes  | Scott Dickie, CEO, TEN: The                                | Greg Ivanov, Google Lead:                               | Panel: Measuring the true impact  |
| 20          | Enthusiast Network, USA                                    | Daydream EMEA, UK                                       | of magazine media across          |
| 12:50-13:10 | Cross-platform audience                                    | Audience engagement with AR                             | platforms                         |
| 20 minutes  | engagement strategies to deliver                           | Greg Cornelius, Managing                                | Yolanda Ausín, General Manager,   |
|             | superior event and award                                   | Director, Modn Media, Singapore                         | Asociatión de Revistas de         |
|             | programmes                                                 |                                                         | Información (ARI), Spain          |
|             | Deepak Lamba, CEO, Worldwide                               |                                                         | Linda Thomas Brooks, CEO, MPA,    |

|                           | Madia The Times of India Croup                                        |                                    | USA                                     |
|---------------------------|-----------------------------------------------------------------------|------------------------------------|-----------------------------------------|
|                           | Media, The Times of India Group,<br>India                             |                                    | Sue Todd, CEO, Magnetic, UK             |
| 13:10-14:10               | IIIula                                                                | Networking lunch                   | Sue roud, CLO, Magnetic, OK             |
| 60 minutes                |                                                                       | Networking functi                  |                                         |
| oo mmates                 | Main stage                                                            | Specialist stage                   | Insight Theatre                         |
| 14:10-14:40               | Panel discussion                                                      | User Experience (UX) as a          | Results from native ad survey for       |
| 30 minutes                | What next for advertising in a                                        | competitive advantage              | magazine media 2017                     |
| 30 minutes                | market increasingly dominated                                         | Matt Sanchez, Co-founder and       | Jesper Laursen, CEO, Native             |
|                           | by Google and Facebook?                                               | CEO, Say Media, USA                | Advertising Institute, Denmark          |
|                           | James Wildman, President and                                          | ozo, sa, media, son                | , laver closing institute, 2 emiliaria  |
|                           | CEO, Hearst Magazines UK, UK                                          |                                    |                                         |
|                           | More participants to be                                               |                                    |                                         |
|                           | announced.                                                            |                                    |                                         |
| 14:40-15:00               | Strategies for building native                                        | The Business of Fashion – from     | Award-winning magazine media            |
| 20 minutes                | advertising audience trust                                            | blog to full-scale media business  | research                                |
|                           | Carla Faria, Director of Content,                                     | Nick Blunden, Chief Commercial     | FIPP Insight Award 2017 winner          |
|                           | The Foundry, UK                                                       | Officer, The Business of Fashion,  |                                         |
|                           |                                                                       | UK                                 | (Visit <u>fipp.com</u> or contact Helen |
|                           |                                                                       |                                    | Bland at <u>Helen@fipp.com</u> for more |
|                           |                                                                       |                                    | on the Awards)                          |
| 15:00-15:20               | Heads up: the enduring power of                                       | Advertising partnerships and the   | Award-winning magazine media            |
| 20 minutes                | magazine media                                                        | new magazine ecosystem:            | research                                |
|                           | Linda Thomas Brooks, CEO, MPA,                                        | Turning the revenue model on its   | FIPP Insight Award 2017 winner          |
|                           | USA                                                                   | head through innovation            |                                         |
|                           |                                                                       | Jacquie Loch, VP & Group           | (Visit fipp.com or contact Helen        |
|                           |                                                                       | Publisher, St. Joseph Media,       | Bland at Helen@fipp.com for more        |
| 15.20 15.40               | C-ff hl                                                               | Canada                             | on the Awards)                          |
| 15:20-15:40<br>20 minutes | Coffee break                                                          | Coffee break                       | Coffee break                            |
| 20 minutes                | Main stage                                                            | Specialist stage                   |                                         |
| 15:40-16:10               | Panel discussion                                                      | Launching and building an          |                                         |
| 30 minutes                | Editorial strategies for multi-                                       | international print business in    |                                         |
| 30 minutes                | platform storytelling                                                 | the digital age – an omni-channel  |                                         |
|                           | Gina Johnson, Editorial Director,                                     | approach                           |                                         |
|                           | Motivate Publishing, UAE                                              | Lisa Messenger, CEO and Allan      |                                         |
|                           | Erin Doherty, Editor in Chief, ELLE                                   | Fletcher, COO, The Collective Hub, |                                         |
|                           | France, France                                                        | Australia                          |                                         |
|                           | One more participant to be                                            |                                    |                                         |
|                           | announced soon.                                                       |                                    |                                         |
|                           | Interviewed by Barry McIlheney,                                       |                                    |                                         |
|                           | CEO, PPA, UK                                                          |                                    |                                         |
| 16:10-16:30               | How Businessweek plays an                                             | Utilising the power of 'touch and  |                                         |
| 20 min                    | integral role in Bloomberg's                                          | feel' in a world of 'swipe and     |                                         |
|                           | overall media strategy                                                | scroll'                            |                                         |
|                           | Megan Murphy, Editor,                                                 | Christian Kallenberg, Consultant,  |                                         |
|                           | Bloomberg Businessweek, USA                                           | We Like Mags, Germany              | 200                                     |
| 16:30-16:35               | Coffee break                                                          | Coffee break                       | Coffee break                            |
| 5 minutes                 | Main stage                                                            |                                    |                                         |
| 16.25 17.05               | Main stage                                                            |                                    |                                         |
| 16:35-17:05               | Panel discussion                                                      |                                    |                                         |
| 30 minutes                | Next frontiers for media growth Julia Jäkel, Chief Executive Officer, |                                    |                                         |
|                           | Gruner + Jahr, Germany                                                |                                    |                                         |
| `                         | Mike Federle, President and Chief                                     |                                    |                                         |
|                           | Operating Officer, Forbes, USA                                        |                                    |                                         |
|                           | More participants to be                                               |                                    |                                         |
|                           | announced soon.                                                       |                                    |                                         |
| 17:05-17:15               | FIPP World Congress 2019                                              |                                    |                                         |
|                           |                                                                       |                                    |                                         |
|                           | j e                                                                   |                                    |                                         |
| 10 minutes                | announcement  Close                                                   |                                    |                                         |